

Northwest Youth Services
Profit & Loss Budget Performance
 April 2021

	Apr 21	Budget	\$ Over Budget	Jan - Apr 21	YTD Budget	\$ Over Budget	Annual Budget
Ordinary Income/Expense							
Income							
4000 · Donations							
4010 · Donations - Individual	110,942.87	15,290.00	95,652.87	192,466.67	61,160.00	131,306.67	523,980.00
4030 · Donations - In Kind	12,065.00			14,617.81			
4000 · Donations - Other	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
Total 4000 · Donations	123,007.87	15,290.00	107,717.87	207,084.48	61,160.00	145,924.48	528,980.00
4105 · 22 North Capital Revenue	3,513.15			17,148.36			
4200 · Fundraising Revenue	0.00	0.00	0.00	500.00	0.00	500.00	200,000.00
4500 · Grants							
Total 4500 · Grants	9,860.67	17,430.00	-7,569.33	35,876.76	61,720.00	-25,843.24	215,410.00
4650 · Contracts							
Total 4650 · Contracts	266,609.90	272,019.00	-5,409.10	1,232,720.82	1,287,842.00	-55,121.18	3,399,978.00
4850 · Program Service Fees	0.00	5,000.00	-5,000.00	0.00	20,000.00	-20,000.00	60,000.00
4910 · Interest Income	14.46			50.89			
4950 · Miscellaneous Revenue	0.00			34.59			
4982 · Temp Restricted Revenues	-3,513.15			-17,148.36			
Total Income	399,492.90	309,739.00	89,753.90	1,476,267.54	1,430,722.00	45,545.54	4,404,368.00
Gross Profit	399,492.90	309,739.00	89,753.90	1,476,267.54	1,430,722.00	45,545.54	4,404,368.00
Expense							
5000 · Personnel Expense							
5001 · Payroll Tax Expense	17,241.90	21,356.00	-4,114.10	73,540.33	85,796.00	-12,255.67	256,970.00
5010 · Salary & Wages	201,076.76	224,307.00	-23,230.24	780,700.41	901,423.00	-120,722.59	2,699,176.00
5210 · Health Insurance	17,884.44	23,940.00	-6,055.56	65,212.82	95,790.00	-30,577.18	287,310.00
5310 · Retirement Match	2,042.67	5,010.00	-2,967.33	7,747.49	19,739.00	-11,991.51	63,421.00
5410 · CMS Wages & Benefits Allocation	0.00	1.00	-1.00	0.00	7.00	-7.00	23.00
Total 5000 · Personnel Expense	238,245.77	274,614.00	-36,368.23	927,201.05	1,102,755.00	-175,553.95	3,306,900.00
6000 · Operating Expense							
6001 · In-Kind Expense	12,065.00			14,617.81			
6100 · Client Expense							
6150 · Direct Client Expense	12,936.11	6,829.00	6,107.11	38,789.46	27,315.00	11,474.46	81,944.00
6250 · General Client Expense	6,180.07	3,560.00	2,620.07	13,410.75	14,240.00	-829.25	42,720.00

Northwest Youth Services
Profit & Loss Budget Performance
 April 2021

	Apr 21	Budget	\$ Over Budget	Jan - Apr 21	YTD Budget	\$ Over Budget	Annual Budget
Total 6100 - Client Expense	19,116.18	10,389.00	8,727.18	52,200.21	41,555.00	10,645.21	124,664.00
6600 - Youth Jobs Contracting	1,119.93	854.00	265.93	2,128.53	3,416.00	-1,287.47	10,248.00
6711 - Leasing Expense							
6740 - Leasing Expense - Offices	14,718.00	7,683.00	7,035.00	45,331.94	29,613.00	15,718.94	93,189.00
6750 - Leasing Expense - Housing	34,603.96	30,625.00	3,978.96	212,131.05	122,500.00	89,631.05	377,367.00
6840 - Utilities & Occupancy - Offices	4,457.68	3,480.00	977.68	15,894.41	13,920.00	1,974.41	41,760.00
6850 - Utilities & Occupancy - Housing	2,555.43	1,775.00	780.43	10,622.13	7,100.00	3,522.13	21,300.00
Total 6711 - Leasing Expense	56,335.07	43,563.00	12,772.07	283,979.53	173,133.00	110,846.53	533,616.00
7020 - Professional Services	21,091.00	8,990.00	12,101.00	62,355.61	35,960.00	26,395.61	120,283.00
7030 - Legal Fees	1,101.00	1,540.00	-439.00	18,350.50	6,160.00	12,190.50	18,480.00
7040 - Technical Services	8,882.50	7,970.00	912.50	37,450.52	31,880.00	5,570.52	95,990.00
7050 - Technology Supplies	202.00	380.00	-178.00	5,440.17	1,520.00	3,920.17	6,960.00
7060 - Software and Subscriptions	1,204.48	285.00	919.48	4,927.08	4,140.00	787.08	8,064.00
7110 - Office Supplies	290.06	245.00	45.06	1,897.59	980.00	917.59	2,940.00
7150 - Program Supplies	271.75	396.00	-124.25	346.75	1,584.00	-1,237.25	4,752.00
7160 - Small Tools & Equipment	0.00	375.00	-375.00	286.94	1,500.00	-1,213.06	4,500.00
7200 - Communications	3,239.05	2,140.00	1,099.05	12,640.66	8,560.00	4,080.66	25,680.00
7310 - Postage	11.00	150.00	-139.00	396.00	600.00	-204.00	1,800.00
7460 - Repair Expense	3,591.85	18,965.00	-15,373.15	10,511.12	75,860.00	-65,348.88	227,584.00
7600 - Vehicle Expense	708.64	370.00	338.64	2,841.57	1,480.00	1,361.57	9,440.00
7710 - Mileage & Parking	99.46	1,340.00	-1,240.54	1,818.39	6,360.00	-4,541.61	19,455.00
7800 - Training Expense	1,178.54	817.00	361.54	1,758.47	3,268.00	-1,509.53	9,804.00
7820 - Travel Expense	0.00	0.00	0.00	0.00	0.00	0.00	2,400.00
7850 - Meeting Expense	655.76	120.00	535.76	655.76	480.00	175.76	1,260.00
7900 - Printing & Copying	1,035.77	1,835.00	-799.23	6,316.40	7,340.00	-1,023.60	22,020.00
8000 - Staff Recognition	50.00	200.00	-150.00	156.95	800.00	-643.05	2,400.00
8020 - Donor Recognition	0.00	10.00	-10.00	163.05	40.00	123.05	120.00
8050 - Fundraising Expense	39.12	500.00	-460.88	284.25	2,000.00	-1,715.75	31,000.00
8110 - Liability Insurance	2,939.49	3,196.00	-256.51	12,495.66	12,784.00	-288.34	39,374.00
8310 - Dues, Fees, Licenses	0.00	270.00	-270.00	1,566.23	1,080.00	486.23	4,020.00
8400 - Bank & Other Fees	135.33	395.00	-259.67	2,855.66	1,580.00	1,275.66	4,740.00
8500 - Miscellaneous Expense	580.70			547.99			

Northwest Youth Services
Profit & Loss Budget Performance
 April 2021

	Apr 21	Budget	\$ Over Budget	Jan - Apr 21	YTD Budget	\$ Over Budget	Annual Budget
8800 - Interest Expense	1,267.96	1,435.00	-167.04	5,071.84	5,740.00	-668.16	17,220.00
8900 - Bad Debt Expense	0.00			2,610.00			
8901 - Suspense	0.00			564.99			
Total 6000 - Operating Expense	137,211.64	106,730.00	30,481.64	547,236.23	429,800.00	117,436.23	1,348,814.00
Total Expense	375,457.41	381,344.00	-5,886.59	1,474,437.28	1,532,555.00	-58,117.72	4,655,714.00
Net Ordinary Income	24,035.49	-71,605.00	95,640.49	1,830.26	-101,833.00	103,663.26	-251,346.00
Other Income/Expense							
Other Expense							
9000 - Other Income & Expense	0.00			-20,084.13			
Total Other Expense	0.00			-20,084.13			
Net Other Income	0.00			20,084.13			
Net Income	24,035.49	-71,605.00	95,640.49	21,914.39	-101,833.00	123,747.39	-251,346.00

4010 Donations Individual - \$75k donation from Posel Foundation. \$16k donations through WCF, \$11k from Haggen Foundation

4500 Grants - BNSF grant for PAD recorded for more than budgeted. Capital One to be received in May/June.

4650 Contracts - Additional Commerce funding being spent in Housing programs and Diversion. Commerce contract renewals being processed now, funding is expected to remain at original levels in next contract year starting in July.

6100 Client Expense - Spending out additional Commerce housing and Diversion funding.

6740 Leasing Expense Offices - First month's rent for new Skagit office space. Received three months free rent as a donation.

6750 Leasing Expense Housing - Spending out Diversion funding and remaining COVID housing grants. Skagit T-RAP will begin leasing payments starting in May/June.

7020 Professional Services - PAD remodel paperwork, 1020 office moving/cleaning services, March/April contractor costs for Diversion.

7060 Software and Subscriptions - MS Office, Adobe, Quickbooks licenses

7460 Repair Expense - Costs will increase as soon as PAD remodel contract is finalized for work.

7600 Vehicle Expense - Lease payment for Outreach vehicle and operating costs for other agency vehicles.

7800 Training Expense - Training registrations for Whatcom Housing and QYP staff.

8500 Miscellaneous Expense - COBRA costs for staff, to be credited under new federal COVID relief law.