

**Northwest Youth Services**  
**Profit & Loss Budget Performance**  
**March 2022**

	<b>Mar 22 Actual</b>	<b>Mar 22 Budget</b>	<b>Current Variance</b>	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>YTD Variance</b>	<b>Annual Budget</b>
<b>Ordinary Income/Expense</b>							
<b>Income</b>							
<b>Total Income</b>	347,992.14	619,704.00	-271,711.86	1,118,382.34	1,329,400.00	-211,017.66	5,129,757.00
<b>Gross Profit</b>	347,992.14	619,704.00	-271,711.86	1,118,382.34	1,329,400.00	-211,017.66	5,129,757.00
<b>Expense</b>							
<b>Total Expense</b>	425,291.75	442,948.00	-17,656.25	1,212,677.03	1,381,643.00	-168,965.97	5,423,035.00
<b>Net Ordinary Income</b>	-77,299.61	176,756.00	-254,055.61	-94,294.69	-52,243.00	-42,051.69	-293,278.00
<b>Net Income</b>	<b>-77,299.61</b>	<b>176,756.00</b>	<b>-254,055.61</b>	<b>-94,294.69</b>	<b>-52,243.00</b>	<b>-42,051.69</b>	<b>-293,278.00</b>

4500 Grants - \$5k unbudgeted grant received from Chuckanut Health Foundation for Cultural Impact Committee participant bonuses.

4650 Contracts - Winter Shelter to receive additional Wh County funds to extend services beyond original end date. Building Changes year 3 payment to be released shortly, year 2 unspent funds to be rolled over. BH HCA contract still in transition.

5000 Personnel Expense - Budgeted positions unfilled in March in Behavioral Health, Art Hive, and Engagement.

5001 Payroll Tax Expense - Quarterly L&I tax filing, budgeted over the course of the year.

6100 Client Expense - Spending under budget in PAD and Engagement. Over budget in Winter Shelter, many expenses unbillable due to lack of documentation.

6750 Leasing Expense Housing - Skagit Hotel Shelter costs spent at full capacity to balance previous underspending.

6840 Utilities and Occupancy - Additional janitorial and maintenance costs for Winter Shelter/Ground Floor space, additional utility and security costs for 1020 office.

6850 Utilities and Occupancy Housing - Additional utility costs for new PAD, apartment cleaning costs for Wh TLP leased apartments.

7020 Professional Services - Costs budgeted for Behavioral Health contractor staff not on board yet.

8050 Fundraising Expense - Deposit for Bellwether location for spring donor luncheon.